



Hari Om Mishra

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ABOUT ME

Highly energetic and result oriented engineering professional with 5 years of rich exposure and expertise in Production Planning Executions, Demand and Supply Planning, Capacity Planning, Operation's Management, Team Building, Inventory Management, Production Management, Forecasting, Purchasing, Personnel Management, Enterprise Resource Planning (ERP) Software. Outstanding Managing skills, team-work orientation with a strong sense of deadlines. Consistently demonstrated solid organizational, interpersonal and analytical skills resulting in the successful completion of assigned projects and prepared methodologies. Skilled in ERP, MIS, Presentation Skills, Project Managements, Leadership and Excellent Communication Skills, Business/Data Analytics. Looking for a job opportunity where I can challenge myself and learn new things & Contribute self to Social Welfare of Nature's/Universe.

WORK EXPERIENCE

JUN 2024 – CURRENT Bengaluru, India

SENIOR EXECUTIVE - PROCUREMENT RUSH PRODUCTIONS LLP (SOCH)

- Negotiations Skills - doing best Procurements for fulfilling projects requirements at best prices with dealers & contractors
- Followups, Reporting and Documentation work also making P.O. & checking Invoices in Tally Software
- Supplier Evaluation, Contract and Risk Management researches and compares to find the most suitable ones based on cost, quality, and reliability.
- Inventory and Resource Management monitoring inventory levels and purchase needs.
- Develops and maintains strong Relationships with suppliers and vendors.
- Leadership & Supply Chain Management.

AUG 2022 – OCT 2022 Bengaluru, India

BUSINESS DEVELOPMENT ASSOCIATE BYJU'S - THINK AND LEARN PVT. LTD

- Mentoring & Counselling students & parents guiding exact educational needs & solutions from Byju's product range.
- Sales, Marketing and Product Demonstration- developolping business pipeline using cold and warm techniques.
- Lead Generations through Potential Customers & Networking - Negotiated contracts and closed sales with new and existing clients.
- CRM and Client interaction - Engaged with new customers to build business relationships.
- Market Research Growth and Analysis - Expanding business through effective network development, identifying new, and prospective clients.

DEC 2020 – MAY 2022 Kondagaon, C.G., India

PROJECT PLANNING MANAGEMENT NGO - VIKAS MITRA

- Working on the Central Govt Planning Commission / Neeti Aayog Projects work in Narayanpur C.G.
- Negotiating cut costs by maintaining relationships with vendors, suppliers and external contractors.
- Trainings, Monitoring and Evaluation creating detailed long-term plans and daily production schedules while overseeing manufacturing & executions of various Projects.

- Applied expertise in Project Design and Planning, Risk & Financial Management, Resource Allocation and Management, Compliance and Reporting, Team Leadership, Sustainability, Collaborative Problem-Solving and Decision-Making Skills.
- Sunflower Farming in 100 Acres , Stevia Medicinal Farming , Coconut Plantations , NBB- Honey Bee Breeding Manufacturing & Trainings.

AUG 2017 – AUG 2019 Nashik, Maharashtra, India
PRODUCTION PLANNING & CONTROL ENGINEER NASH ROBOTICS & AUTOMATION PVT LTD

- Worked on Special Purpose Machines, Welding machines, Guns, Transformers, Etc & providing Turnkey Projects Solutions to Clients.
- Reporting & Documentation maintaining planning related activities, prepared time plans, specification sheets, and MOM.
- Meetings with head dept. managers & Directors to perform quality control, and determined equipment, material, and manpower required for production.
- Collaborating with all Engineering, Design, Production, Quality, Testing, Purchase & Maintenance departments to implement corrective actions for smoothly running Projects executions and achieving new milestones.
- Reviewed inventories, tracked production status and ordering materials to foster consistent production schedule adherence on-time completion of projects.

OCT 2016 – JUN 2017 Greater Noida, India
MECHANICAL ENGINEER / FACTORY SUPERVISOR VLB STRUCTURAL CONSULTANCY

● **EDUCATION AND TRAINING**

JAN 2023 – FEB 2024 Puttaparthi-Sri Sathya Sai district (A.P.), India
SRI SATHYA SAI NATIONAL LEADERSHIP PROGRAMME Sri Sathya Sai International Organization

Website <https://www.sssihl.edu.in/sri-sathya-sai-national-leadership-programme/>

JUN 2012 – JUN 2016 Satna, India
BACHELOR OF ENGINEERING (MECHANICAL ENGINEERING) Vindhya Institute of Technology and Science

Website <https://www.vitsdpr.ac.in/> | Level in EQF EQF level 6

● **LANGUAGE SKILLS**

Mother tongue(s): **HINDI**
Other language(s):

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken production	Spoken interaction	
ENGLISH	B2	B2	B1	B1	B2

Levels: A1 and A2: Basic user; B1 and B2: Independent user; C1 and C2: Proficient user

● **DIGITAL SKILLS**

Microsoft Office & Google Workspace | Enterprise Resource Planning Software (ERP) | Windows | Internet & Social Media

CAREER RELATED SKILLS

Planning & Execution of Operational strategies | Procurement & Reconciliation | Resources & Stock/Inventory Management | Safety & Quality Assurance | Excellent Communication Skills | Problem solving & Organizational abilities | Interpersonal & CRM Skills | Supply Chain Management | Leadership & Management Skills